







Cadw Visitor Survey 2013 Project Report

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1. Introduction

Background

- 1.1 Cadw is the historic environment service of the Welsh Government. Its role is to project and maintain the historic environment and heritage sites in Wales. Cadw is responsible for over 100 sites which include historic buildings, ancient monuments, historic parks, gardens and landscapes.
- 1.2 The sites are open to the public and a series of events are held at various sites throughout the year. In 2012/13 there were just over 1.2m visits to Cadw staffed sites.
- 1.3 In 2008, Cadw commissioned a visitor survey at selected staffed sites to find out the profile of visitors and their visitor experience. The 2008 visitor survey served as a benchmark for future projects. This survey was repeated in 2011 and again this year (2013).

Objectives

- 1.4 The objectives of the research were to collect information and measure changes to the visitor profile and visitor experience. The research focused on the following:
 - Visitor profiles
 - Motivations to visit
 - Information sources
 - Visitor satisfaction
 - Attitudes and opinions
 - Value for money
 - Likelihood of returning
 - Potential improvements
 - Health and safety aspects



2. Methodology

Questionnaire design

2.1 A questionnaire was agreed in consultation with the Cadw client. It remained largely unchanged from the 2008/2011 questionnaire to ensure consistency and allow comparisons to be made between the years. The questionnaire is given in Appendix A.

Fieldwork management

- 2.2 All fieldwork was conducted between 6 August and 5 October.
- 2.3 The fieldwork schedule was devised to ensure that each site included interviews on weekdays and at weekends. Where applicable, we aimed to conduct interviews on event days and non-event days.

Sampling

- 2.1 A total sample of 2,500 interviews was required. In order to accommodate the requirements of a separate project, 1,400 interviews were concentrated at ten specific sites. The remaining interviews were spread across nineteen of Cadw's other sites.
- 2.2 Target numbers of interviews were set for each site, based on 25 interviews being achieved per day. However it was realised at the outset that the footfall at some sites would be very low. Top-up interviews at some sites were necessary in order to achieve the target set for those sites.
- 2.3 Individuals were randomly selected for interview; no quotas were imposed. This ensured that an accurate profile of visitor characteristics would be obtained. Table 1 overleaf shows the number of interviews achieved at each site. Overall, 2,513 interviews were completed against the target of 2,500. The number of completed interviews at each site is broadly in line with Cadw's visitor figures.



Table 1

Site	Site type	Visitor Figures	%	Number of interviews achieved
Beaumaris	Castle	88,542	7.38%	111
Caerleon	Caerleon	55,880	4.66%	91
Castell Coch	Castle	72,369	6.03%	71
Chepstow	Castle	51,771	4.31%	112
Cilgerran	Castle	17,747	1.48%	110
Dolwyddelan	Castle	4,111	0.34%	11
Kidwelly	Castle	26,465	2.20%	104
Lamphey	Bishop's Palace	4,120	0.34%	12
Laugharne	Castle	11,390	0.95%	34
Oxwich	Castle	6,391	0.53%	16
Plas Mawr	Domestic Building	23,065	1.92%	46
Raglan	Castle	52,064	4.34%	87
Rhuddlan	Castle	19,057	1.59%	40
Rug Chapel	Abbey/ chapel	3,326	0.28%	8
Tintern	Abbey/ chapel	65,948	5.49%	101
Tretower	Castle	14,542	1.21%	66
Valle Crucis	Abbey/ chapel	8,606	0.72%	28
Weobley	Castle	2,585	0.22%	42
White	Castle	9,986	0.83%	10
Blaenavon	Blaenavon	19,850	1.65%	104
Caernarfon	Castle	177,275	14.77%	249
Caerphilly	Castle	119,284	9.94%	196
Carreg Cennen	Castle	17,199	1.43%	107
Conwy	Castle	167,823	13.98%	212
Criccieth	Castle	40,906	3.41%	184
Denbigh	Castle	13,427	1.12%	106
Harlech	Castle	75,674	6.30%	90
St Davids	Bishop's Palace	25,356	2.11%	141
Strata Florida	Abbey/ chapel	5,527	0.46%	24
		1,200,286	100.00%	2513



2.4 Of the 2,513 interviews conducted:

- 78% were at castles, 6% at abbeys / chapels, 6% at bishop's palaces, 4% at Caerleon, 4% at Blaenavon and 2% at domestic building
- 35% were in North Wales, 32% in South East Wales, 12% in Mid Wales and 21% in South West Wales
- 8% were on event days, 92% on non-event days (sub analysis by event days has not been undertaken because of the low percentage of interviews completed on event days)



3. Results

Profile of respondents

The profile of visitors is very similar to previous years

3.1 The profile of respondents is shown in Table 2 overleaf, together with the corresponding results for 2011 and 2008.

Cadw sites attract more affluent visitors (ABC1 socio economic grading)

3.2 Overall, more affluent respondents visit Cadw sites with respondents falling into socio economic grading AB and C1 (39% and 33% respectively). There are slightly more respondents who fall into AB in 2013 compared to the 2011 survey. However it is very close to the 2008 results.

The vast majority of visitors were of white ethnic origin

3.3 The vast majority (97%) described themselves as white ethnic origin.

The majority of visitors live in the UK and a quarter live in Wales

The majority of visitors live in the UK (85%), of these visitors a quarter live in Wales and 60% live elsewhere in the UK. 16% were overseas respondents.

Those over 25 years old tend to visit Cadw sites

3.5 Similarly to previous years, very few respondents aged 16 to 24 years old are visiting Cadw sites. The profile of respondents tends to be biased towards older visitors.

The majority of visitors did not have any Welsh language skills

3.6 All respondents were given the opportunity to undertake the survey in either English or Welsh. Despite 4% of respondents were first language Welsh speakers, only 1% of respondents opted to undertake the survey in Welsh. 86% of respondents did not have any Welsh language skills. This is much higher than in 2011 when 66% of respondents could not speak, understand, read or write in Welsh.

Overseas respondents tend to visit sites in South East Wales

3.7 About a fifth (19%) of visitors to South East Wales were overseas visitors; this remains virtually unchanged compared to previous surveys.



Table 2 Characteristics of respondents

Table 2 Characteristics of respondents % of respondents interviewed			
Variable / value			
	2013	2011	2008
Gender			
Male	46%	50%	46%
Female	54%	50%	54%
Age group			
16-19	1%	2%	1%
20-24	3%	3%	4%
25-34	14%	14%	15%
35-44	25%	30%	34%
45-54	21%	23%	21%
55-59	8%	7%	7%
60-64	9%	8%	7%
65+	18%	12%	9%
refused	2%	1%	2%
SEG			
AB	39%	33%	38%
C1	33%	35%	36%
C2	16%	22%	16%
DE	7%	7%	10%
refused	4%	3%	0%
Where resident			
Wales	25%	22%	21%
Other UK	60%	66%	66%
Overseas	16%	15%	13%
Ethnicity			
White - British	50%	54%	56%
White - Welsh	17%	13%	12%
White - English	13%	14%	15%
White - Scottish	1%	1%	1%
White - Irish	1%	1%	1%
Other white	15%	15%	14%
Mixed	<0.3%	<0.5%	<0.5%
Asian / Asian British	<0.7%	1%	1%
Black / Black British	<0.2%	<0.5%	<0.5%
Chinese / other	1.5%	1%	<0.5%



Awareness of Cadw

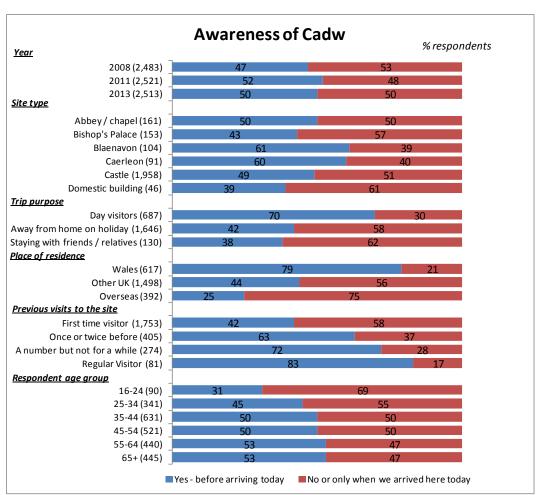
Overall, half of respondents were aware of Cadw

3.8 Overall, the awareness of Cadw amongst visitors is very similar to previous years. Half of respondents were aware of Cadw before arriving the site at that day and the other half either did not know about Cadw or found out when they arrived that day.

Less awareness of Cadw sites among visitors to sites in North Wales

- 3.9 Similarly to the 2011 survey, visitors to Cadw sites in North Wales has the lowest percentage of respondents who were aware of Cadw at 44%, compared with 49% Mid Wales, 57% in South West Wales and 51% in South East Wales.
- 3.10 Figure 1 below shows these results by site type, purpose of trip, place of residence, previous visits to the site and age group.

Figure 1





Purpose of visit

The majority of visitors were staying away from home on holiday

3.11 Overall, almost two thirds respondents (65%) were staying away from home on holiday and just over a quarter of respondents (27%) were on a day visit from home for pleasure. 5% of respondents were staying with friends/ relatives.

More day trips were made to sites in South West Wales

3.12 About two fifths of respondents (39%) visiting sites in South West Wales were on a day visit from home for pleasure, compared to 29% in South East, 20% Mid Wales and 19% in North Wales.

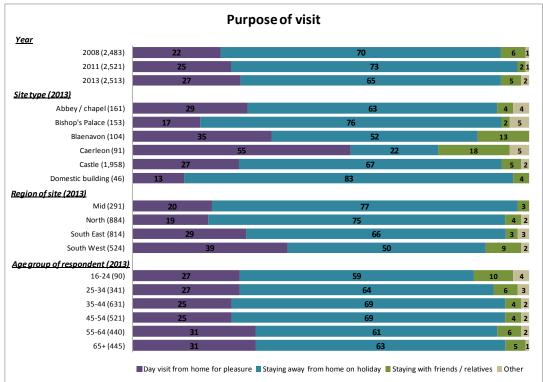
Caerleon was very popular among day trip visitors

3.13 Similarly to the 2011 survey, Caerleon attracts the most day visitors compared to other sites (55% in 2013 and 54% in 2011).

The majority of those living in Wales were on a day trip

- 3.14 Three quarters of Welsh residents (75%) were on a day visit compared to 14% of those who lived elsewhere in the UK. These results are identical to the 2011 survey.
- 3.15 Figure 2 below shows the purpose of respondent's visits by site type, region and age group.

Figure 2





Distance travelled

3.16 Overall, over a third of respondents (34%) travelled 10 miles or less to get to the site followed by 27% travelling between 11 to 25 miles.

Day visitors were willing to travel further

3.17 Respondents on a day trip from home were willing to travel further to the site; 28% had travelled 50 or more miles compared to a fifth of respondents (20%) who had travelled 10 or less miles to the site.

Travelling time

Average time to reach attraction was 44 minutes

- 3.18 The average travel time to reach the attraction was 44 minutes. The average travel times for the different site types are detailed below:
 - 1. Abbey/ chapel (57 minutes)
 - 2. Bishop's Palace (42 minutes)
 - 3. Blaenavon (43 minutes)
 - 4. Caerleon (38 minutes)
 - 5. Castle (44 minutes)
 - 6. Domestic building (36 minutes)
- 3.19 The results have virtually remained unchanged since 2011.



Group type

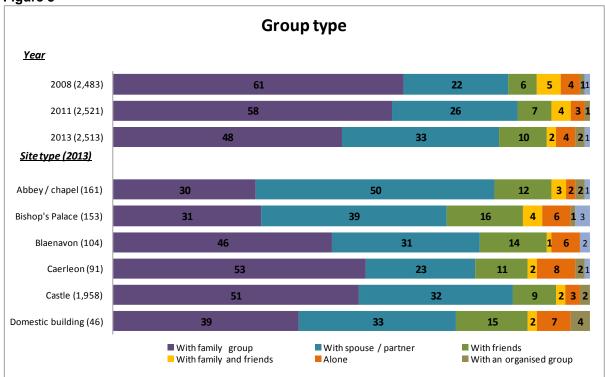
Almost half of respondents were visiting in a family group

3.20 Almost half of respondents (48%) said that they were visiting in a family group; this is down by 10% compared to the 2011 survey. A third of respondents (33%) were visiting with their spouse or partner, this is up by 7% compared to 2011. In 2013, there were slightly more friends visiting Cadw sites compared to previous surveys.

Caerleon, Castles and Blaenavon were popular with family groups

3.21 Looking at figure 3 below, it shows that Caerleon, Castles and Blaenavon (site types) were popular with family groups. Abbeys/ chapels were popular with those visiting with their spouse/ partners at 50%.

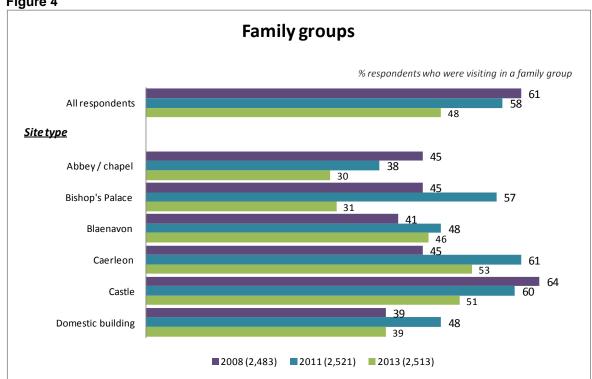






3.22 Figure 4 focuses specifically on family groups; it shows there were less respondents visiting in a family group compared with the 2011 survey. This is even more obvious when looking at site type where family groups were less compared with the 2011 survey.

Figure 4





Group composition

3.23 Respondents were asked the ages of each person in their group.

Overall, there are fewer children (aged 15 or younger) visiting Cadw sites

3.24 Comparing the results to previous years, there is a downward trend of children aged 15 or younger visiting Cadw sites. There are more respondents aged 45 and over visiting.

Top sites for children were Blaenavon, Castles and Caerleon

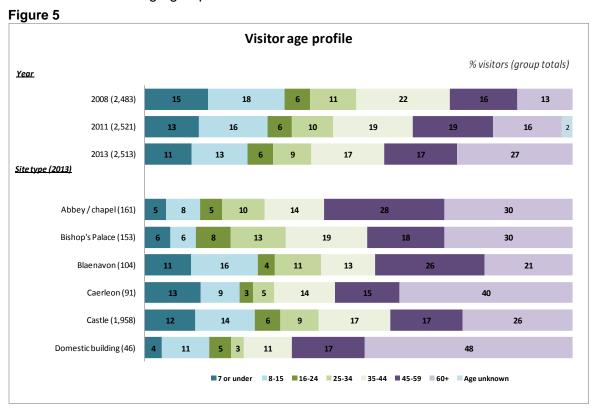
- 3.25 Blaenavon, Castle and Caerleon attracted more children (aged 15 or younger) compared to the other sites (27%, 26% and 22% respectively)
- 3.26 Blaenavon has increased since 2011 when only 19% of children visited the site.

Over two fifth of respondents were aged 45 or over

3.27 44% of visitors were aged 45 or over. Domestic buildings and Abbeys/ chapels were popular with this age group.

Only 6% of visitors aged 16-25 visited Cadw sites in 2013, 2011 and 2008

3.28 The results have remained unchanged for those aged 16 - 24. Only 6% of this age group visited Cadw sites.





Previous visits

The majority of respondents were first time visitors

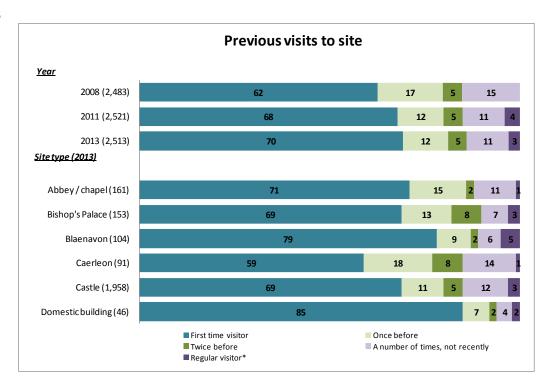
- 3.29 Overall, the majority of respondents were first time visitors (70%), the results remain virtually unchanged since 2011.
- 3.30 The results by site type are also fairly similar to the results in 2011. Domestic building and Blaenavon remains the most popular sites for first time visitors.
- 3.31 Of those on a day trip from home, the majority of respondents were first time visitors at 51%, similarly the majority of those staying away from home on holiday or with friends/ relatives were also first time visitors (77% and 71% respectively). This is detailed in the table below:

Main Purpose for visiting	First time visitors (%)	Repeat visitors (%)
Staying away from home on holiday	77%	23%
Staying with friends/ relatives	71%	29%
Day visit from home for pleasure	51%	49%

Caerleon was popular with repeat visitors

3.32 Caerleon is the most popular site for repeat visitors followed closely by Castles and Bishop's Palace (41%, 31% and 31% respectively).

Figure 6

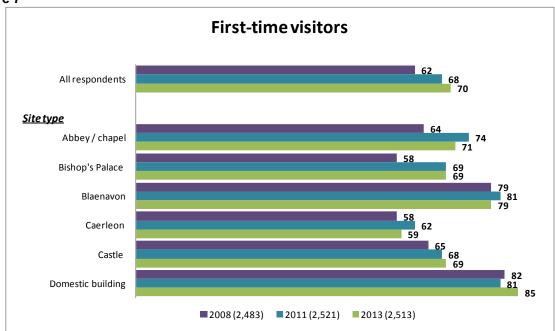




Number of first time visitors has remained consistent since 2011

3.33 As shown in Figure 7, the number of first time visitors has remained fairly similar between 2013 and 2011.

Figure 7





Visitors to other historic attractions

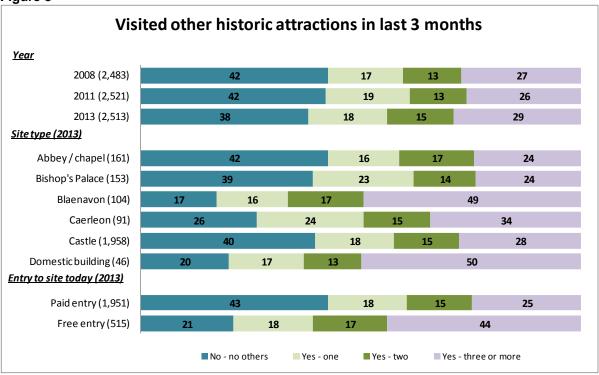
More respondents had visited other historic attractions compared to 2011

- 3.34 Overall, there were more respondents who visited other historic attractions in 2013 compared to previous years. Almost two thirds of respondents (62%) had visited one or more historic attractions in the last 3 months.
- 3.35 Those more likely to be frequent visitors to historic sites were respondents at Blaenavon and Domestic buildings.

Free entry sites attracted those who had visited other historic attractions

3.36 Unsurprisingly there were more respondents visiting free entry Cadw sites who had visited other historic attraction(s) in the last 3 months.

Figure 8





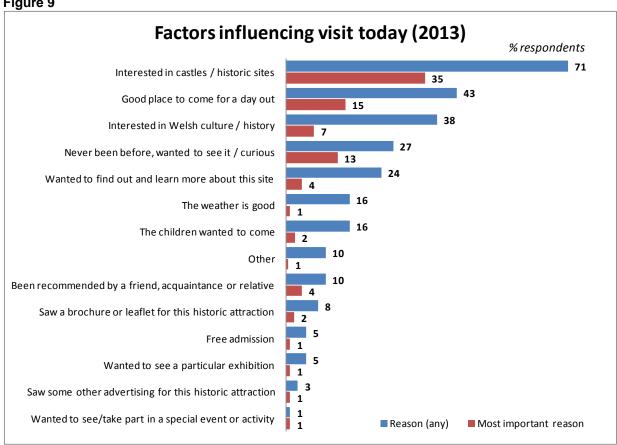
Factors influencing decision to visit

3.37 Respondents were shown a list of factors and asked which, if any, had influenced their decision to visit the site on that day.

Interested in castles/ historic sites was the most influencing factor

3.38 Figure 9 clearly shows that interest in castles and historic sites was the most influencing factor, followed by 'Good place to come for a day out' and 'Interest in Welsh culture/ history'.

Figure 9



3.39 Other unprompted responses mentioned are detailed below (note only responses of 10 mentions or more are listed):

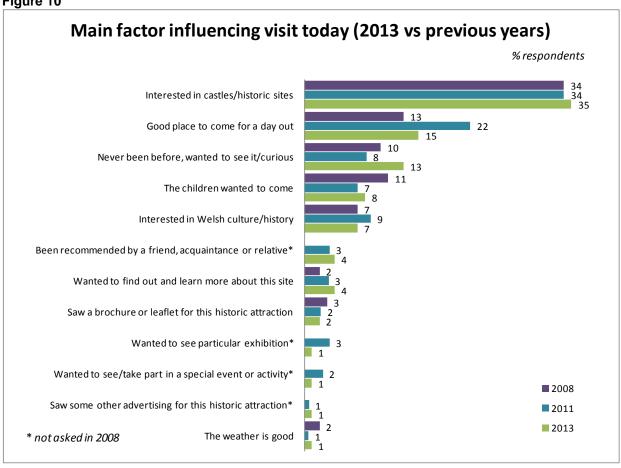
Unprompted responses	# of respondents
Travelled past/ walked past	73
Previous visit/ reminiscing	38
Wanted to bring visiting family/ friends	25
Visiting the area/ visiting friends/ family	13
Organised tour/ included in tour	12



Main factor influencing decision to visit

- 3.40 Respondents were then asked what their <u>most</u> important factor was in their decision to visit.
- 3.41 The **top three main influencing factors** for visiting were:
 - 1. Interested in castles/historic sites (35%)
 - 2. Good place to come for a day out (15%)
 - 3. Never been before/ wanted to see it/ curious (13%)
- 3.42 The most popular main reason 'Interested in castles/ historic sites' has largely remained unchanged compared with previous years.
- 3.43 There is a slight increase of 5% in 'Never been before/ wanted to see it/ curious' response compared to 2011.

Figure 10

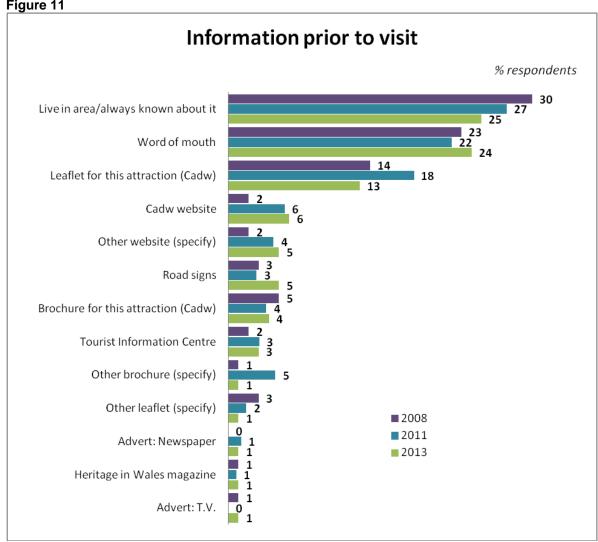




Information prior to the visit

- 3.44 Respondents were asked how they found information about the attraction before their visit that day. Respondents were given a pre-coded list of responses to choose from and they were also given the opportunity to provide another answer if needed.
- 3.45 The top three responses have remained the same since 2008:
 - Live in area/ always known about it
 - Word of mouth
 - Leaflet for this attraction (Cadw)
- 3.46 6% of respondents selected Cadw website as their source of information prior to visiting, this result has remained the unchanged since 2011.

Figure 11





Cadw leaflets were rated very highly compared to other organisations

- 3.47 In conjunction to this survey, the Visitor Information Needs research project was commissioned by Visit Wales which was also supported and financed by Cadw. This qualitative project highlighted that leaflets are a crucial information source for respondents. Cadw leaflets were the most favoured compared to other leaflets by Natural Resources Wales, National Museum Wales and the National Trust.
- 3.48 Cadw leaflets were more likely to have been used by:
 - 1. Respondents' visiting domestic buildings (22%)
 - 2. Those staying away from home on holiday (17%)
 - 3. Those living in the UK (outside Wales) and overseas (15% and 16% respectively)
 - 4. First time visitors to the site (17%)
- 3.49 Other sources of information used were:

Other responses provided	# of respondents
Saw it/ passed by/ drove passed	113
Previous visit	112
Мар	32
Travel guide book	31
Tour guide/ tour company	23
Live locally/ own knowledge/ always known about it	19
Books/ history books	14
Google/ internet search	9
Recommended by hotel/ B&B	9
Friends/ family	8
Cadw membership	7
National Trust members/ guide book	6
Lonely Planet guide	5
English Heritage member/ map/ book	4
Local post office/ local paper	4
Sat Nav - Point of interest	4
Staying locally	4
Cadw App	3
IPhone/ IPad App	2
Wordsworth poem	2



3.50 Other websites used were:

Other responses provided	# of respondents
Google/ search engine	24
Castles Wales	12
Visit Wales	12
Trip Advisor	8
Cadw website	5
Visit Denbigh	4
Local town/ area website	2
North Wales Tourism	2
Rough Guides	2
Wales Tourist Board	2
Abby Farm website	1
Anglesey website	1
Booking.com	1
Caerleon website	1
Conwy website	1
Dr Who	1
Eisteddfod site/ Visit Denbigh	1
Erwbarfe Farm	1
Hotel Website	1
IPad National Trust App	1
Lonely Planet website	1
Мар	1
Pembrokeshire website	1
Pontins Website	1
Prestatyn website	1
Private individual's site	1
Tourist website	1
Unesco	1
Visit Cardiff	1
Welsh Heritage	1
Wikipedia	1

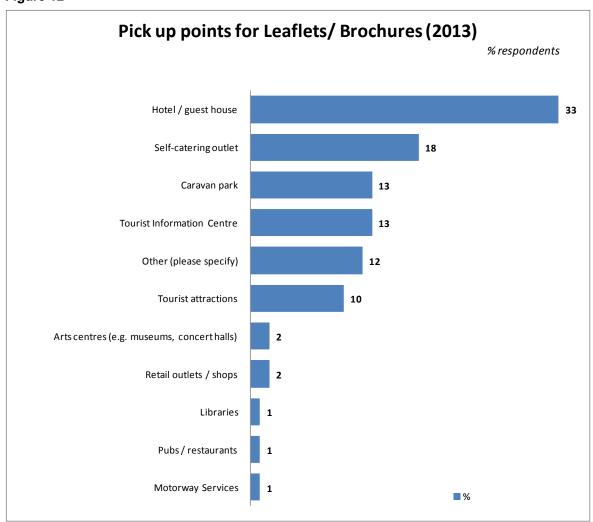


3.51 Those who had used a leaflet or brochure prior to their visit were asked where they had found it. A total of 469 respondents had used leaflets/brochures.

The majority of leaflets were found in accommodation establishments

- 3.52 As shown in figure 12, accommodation was the most frequent answer provided with 64% respondents. This is broken down by:
 - 1. Hotel / guest house (33%)
 - 2. Self catering (18%)
 - 3. Caravan Park (13%)
- 3.53 The Visitor Information Needs research also revealed that many visitors to Wales turn up at their accommodation expecting to find leaflets on places to visit and things to do.

Figure 12





Overall satisfaction and expectation

3.54 Respondents were asked to rate their visit that day out of 10. The mean score has increased from previous years as detailed below:

2013 mean score: 9.002011 mean score: 8.752008 mean score: 8.50

The majority of respondents thought their visit was excellent

3.55 The majority of respondents (66%) thought their visit to the site was excellent rating it a 9 or 10 out of 10. This has increased from 59% in 2011 and 47% in 2008. Only 18 respondents gave a rating of 5 or less out of 10.

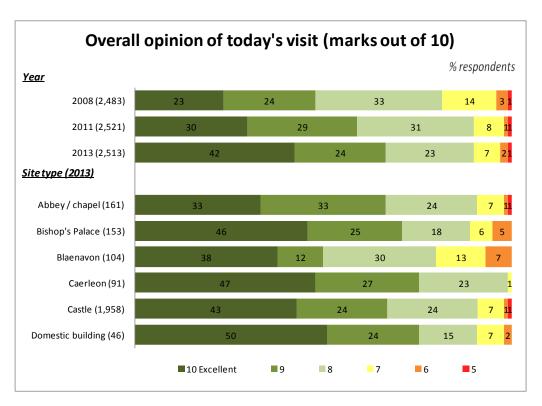
Sites rated highly were Caerleon, Domestic building and Bishop's Palace

3.56 74% respondents rated Caerleon and Domestic building a 9 or 10, followed by 71% of visitors to Bishop's palaces.

Blaenavon received the lowest rating

3.57 Blaenavon was given a rating of 9 or 10 by 50% of respondents (the lowest rating)

Figure 13

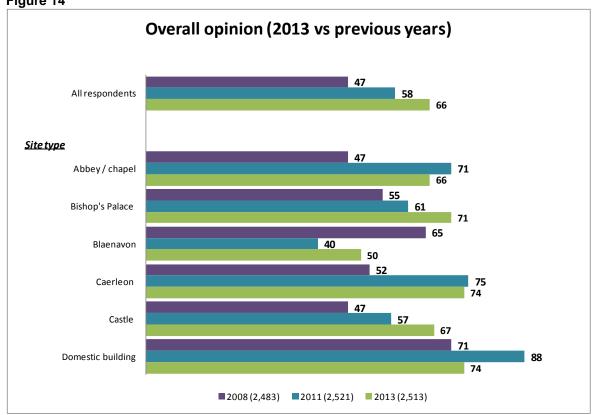




A significant rise in overall satisfaction compared to 2011

3.58 As shown in Figure 14 below, there was a significant rise of respondents rating their overall visit as a 9 or 10 out of 10 in 2013 compared to 2011 and 2008.

Figure 14





'Best things'

'Scenery/ views' was the most popular response

3.59 Respondents were asked (without prompting) what had been the most enjoyable part of their visit to the site that day. 14% said it was the scenery/ views. The most frequent mentions (1% of more) are listed:

Open ended responses	% of respondents
Scenery/ views	14%
Exploring the site/ looking around/ freedom to explore/ climbing towers & walls/ walking around	7%
Architecture/ layout/ structure/ towers/ ruins/ ramparts	6%
The history/ historic aspect	6%
The castle/ castle grounds/ the castle was amazing	6%
How well maintained the site is/ well preserved/ kept in a good condition/ good restoration work	5%
The size/ grandeur of the site	5%
Everything/ whole experience/ exceeded my expectations	5%
Peaceful/ relaxing/ atmosphere was good	4%
Children enjoyed it/ activities/ children exploring/ a good safe place for the children	4%
The great hall/ rooms/ furniture/ the decor	3%
A lovely place to visit/ nice day out/ amazing place to visit/ family day out	3%
Information provided/ information boards	3%
Accessibility within the site	2%
Houses/ cottages	2%
Beautiful site/ location/ beautiful position/ great setting	2%
Very interesting/ very good	2%
Weather	2%
Audio guides/ guided tour/ good tour	1%
Exhibition/ event	1%
The swimming pool/ the baths	1%
The film/ multimedia presentation	1%
The grounds/ gardens/ flowers	1%
Museum	1%
Lots to see and do	1%
Seeing how people lived/ going back in time	1%
The medieval demonstration/ re-enactments	1%
The water/ waterways are excellent/ the moat	1%



'Worst things'

The majority of respondents said 'nothing'

3.60 Respondents were then asked what they had enjoyed the least. Almost two thirds (61%) said 'nothing'. Other main mentions (1% or more) are given below:

Open ended responses	% of respondents
Nothing	61%
Not enough information provided/ better signage	6%
Winding steps/ stairs/ steep/ slippery	3%
Bad weather	3%
Parking	2%
Worries over safety/ barriers are too flimsy/ safety concerns/ safety for children	1%
No cafe/ refreshments	1%
Lack/ poor signage	1%
Quality of audio system/ interactive system not working/ no audio guides	1%
Not enough for children to do/ children's activities/ bit boring for them	1%
Poor disabled access/ pushchair access	1%
Admission fee/ price	1%
Lack of toilets/ need better toilet facilities	1%
Limited access/ couldn't see all of it/ closed off	1%
Walking around the site	1%



Likelihood of visiting again

3.61 Respondents were asked how likely they thought that they would return to that attraction within the next 12 months on a four-point scale from 'very likely' to 'very unlikely'.

Overall, over a third of respondents are likely to return in the next 12 months

3.62 Overall, over a third of respondents (36%) said they would either very likely or fairly likely to return to the site again in the next 12 months.

Half of those visiting a South West Wales attraction are likely to visit again

3.63 Half of those who visited an attraction in South West Wales are more likely to return again within next 12 months compared to 39% in South East, 31% in Mid Wales and 25% in North Wales.

Caerleon does not disappoint once again with the highest number of repeat visitors

3.64 The majority of respondents (59%) are likely to visit Caerleon in the next 12 months which has the highest percentage out of all the site types, with domestic building coming last with 16% of respondents. This corresponds with the previous visits results where Caerleon had the most repeat visitors and Domestic building had a higher percentage of first time visitors.

Welsh residents are more likely to return to the site within 12 months

3.65 Unsurprisingly, Welsh residents are more likely to visit again in next 12 months (62%) compared to 31% of other UK residents and 12% of overseas.

Day visitors are also more likely to return within the next year

3.66 Those on a day visit from home for pleasure are more likely to visit again in the next year (60%) compared with 36% staying with friends/ relatives and 25% staying away from home on holiday.

Those who were aware of Cadw before visiting are also likely to return soon

3.67 Respondents who were aware of Cadw prior to their visit are more likely to visit the site again in the next 12 months (46% compared to 26% of those who had no prior knowledge of Cadw).



Satisfaction with elements of their visit

3.68 Respondents were asked to rate a number of aspects regarding their visit that day, as shown in Figure 15. This chart shows the order of satisfaction rating.

Friendliness of staff received the best satisfaction rating

Suitability of exhibitions and info for children under 7 received the worse rating

3.69 Friendliness of staff received the best satisfaction rating (78% gave a rating of 9 or 10 out of 10) and suitability of exhibits and information for children under 7 was rated the lowest (42% gave a rating of 9 or 10).

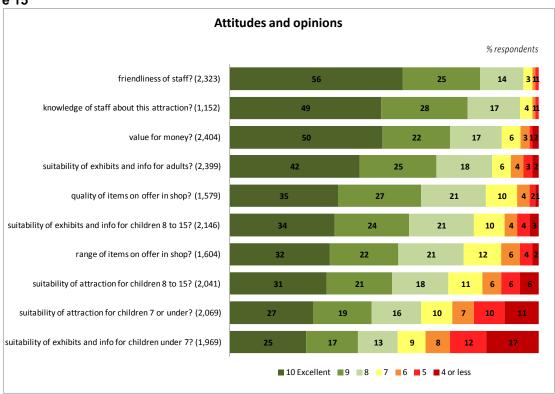
Knowledge of staff and value of money were also rated highly

3.70 The second highly rated aspect was 'knowledge of staff about this attraction' (77%) and the third was value for money with almost three quarter of visitors rating it a 9 or 10.

Suitability of attractions for children needs improving

3.71 Overall, suitability of the attraction and suitability of exhibits and information <u>for children</u> has the lowest satisfaction ratings. Also it is worth noting the younger the children are, the lower satisfaction rating becomes.

Figure 15





Comparing satisfaction with previous years

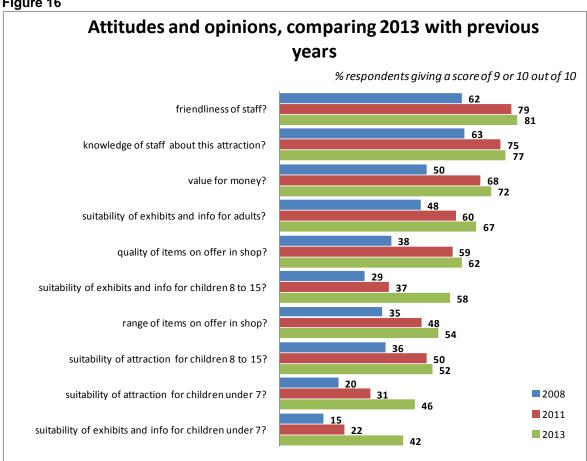
A marked increase in satisfaction across all aspects

3.72 When these results are compared with the 2011 and 2008 surveys, it clearly shows there has been a marked increase in scores across all aspects.

Satisfaction for the suitability of attraction for children has increased considerably

3.73 Although the suitability of the attraction and suitability of exhibits and information for children was rated the lowest overall, compared to the 2011 results there is a marked increase in satisfaction. The suitability of exhibits and information for children 8 to 15 has increased from 37% to 58% and suitability of exhibits and information for children under 7 has increased from 22% to 42%.

Figure 16





Expectations of visit

The majority of respondents said that their visit had exceeded their expectations

3.74 Two thirds of respondents (66%) said their visit was either much better or a little better than they had expected. The results have remained unchanged since 2011.

Top three sites for exceeding expectations were Domestic building, Caerleon and Bishop's Palace

3.75 Respondents visiting Domestic buildings, Caerleon and Bishop's Palace were more like to report that their visit had exceeded their expectations (80%, 77% and 77% respectively).

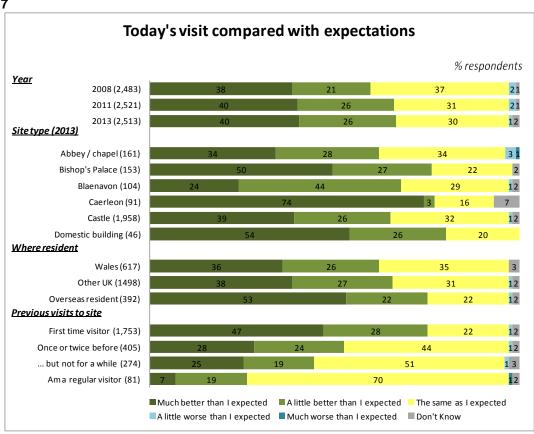
75% of overseas visitors said the visit was better than they had expected

3.76 Three quarters of overseas respondents said their visit had exceeded their expectations compared to 65% other UK (outside Wales) and 62% Welsh residents.

Three quarters of first time visitors said their visit exceeded their expectations

3.77 First time visitors were also likely to state that their visit had exceeded their expectations (75%)

Figure 17





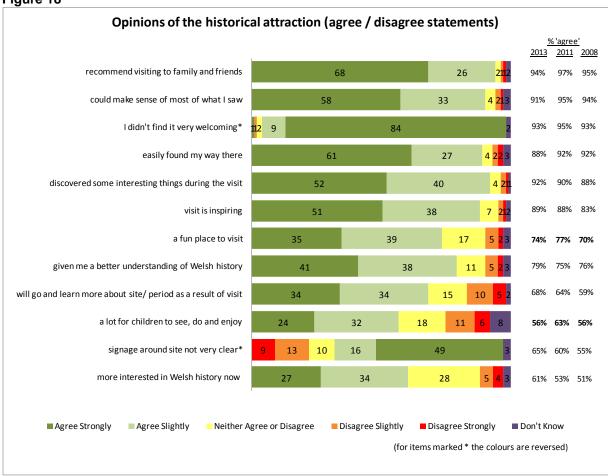
Opinions of the site

3.78 Respondents were shown a list of statements and asked to what extent they agreed or disagreed with each one.

Vast majority would recommend the attraction to others

- 3.79 The vast majority of respondents (94%) said they would recommend the Cadw site to family and friends.
- 3.80 93% of respondents found it welcoming; of which 84% agreed strongly to this statement.

Figure 18



Signage could be better

- 3.81 Over a fifth of respondents thought signage around site was not very clear; this received the poorest rating.
- 3.82 A quarter of visitors (25%) to Blaenavon were more likely to say signage was not very clear followed closely by 23% visitors to Castles.



Caerleon, castles and Bishop's Palace were a fun place to visit

- 3.83 82% of those visiting Caerleon thought it was a fun place to visit, compared to 76% at Castles, 73% at Bishop's Palace, 56% at Domestic buildings, 52% at Blaenavon and 50% at Abbeys/ chapels.
- 3.84 Those in a family group were more likely to agree the site was a fun place to visit (82%). This is significantly higher than the other visiting groups.

Lots for children to see and do at Caerleon and Bishop's Palace

- 3.85 The majority of those visiting Caerleon and Bishop's Palace thought there were lots for children to see, enjoy and do at the site. There are significant differences in the number of respondents who agree to this statement when looking at site types:
 - 1. Caerleon (77%)
 - 2. Bishop's palace (72%)
 - 3. Castle (57%)
 - 4. Domestic building (43%)
 - 5. Blaenavon ironworks (38%)
 - 6. Abbey/ chapel (37%)

Caerleon, Blaenavon and Bishop's Palace visitors thought their visit gave them a better understanding of Welsh history

- 3.86 The vast majority of respondents visiting Caerleon, Blaenavon and Bishop's Palace said their visit gave them a better understanding of Welsh history (90%, 86% and 82% respectively)
- 3.87 Over half of respondents (57%) visiting Abbeys/ chapels said this.

Admission charges

20% of respondents had free entry

3.88 A fifth of respondents (20%) had not paid for their entry because they were eligible for free entry.

The majority thought the admission fee was 'about right'

3.89 Of the remaining 1,998 respondents who paid for their entry, 85% thought that the entrance charge was 'about right' (either 'much' or 'a little' too high) and only 9% thought it was too high.



Suggested improvements

Over a third said there were no improvements required

3.90 Respondents were asked (without prompting) what, if anything, they thought could be done to improve the attraction. Over a third (36%) said 'nothing'. The main other responses (over 1% mentions) are given below:

Open ended responses	% of respondents
Nothing	36%
More information/ display boards	12%
Safety rails/ more handrails	5%
More for children to do/ activities for children/ information for children/ more interactive	4%
A cafe/ coffee shop	4%
Better/ more signage	4%
Better/ more audio guides	2%
Re-enactments/ more re-enactments/ period costumes	2%
More/ better toilets/ disabled toilets	1%
Better/ cheaper parking	1%
More exhibits/ events	1%
More interactive areas/ exhibition/ talking posts	1%
A tour/ tour guide	1%
Better directions/ signage to the site	1%
More restoration required	1%
Better/ more lighting	1%
Not safe for children/ more child friendly/ more safety barriers for children	1%
An undercover area needed/ shelter from the rain/ more seating	1%
Better disabled access/ wheelchair access/ pushchair access	1%
Better accessibility within the site	1%
Too expensive/ cheaper/ free admission	1%
More artefacts on display	1%



Health and safety aspect

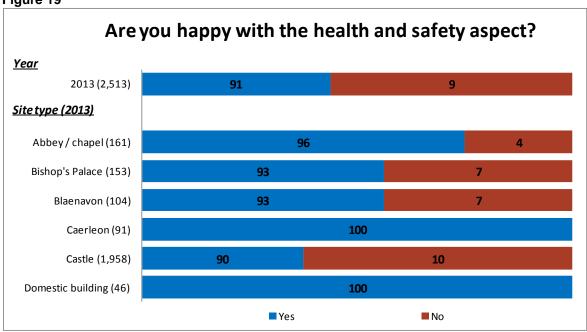
The vast majority of respondents were happy with the health and safety aspects

3.91 The vast majority of respondents (91%) were happy with the health and safety aspect at the site they visited.

Health and safety could be improved at Castles

- 3.92 10% of visitors to Castles reported they were not happy with the health and safety aspect of their visit.
- 3.93 This is consistent with the unprompted responses given when asked what can be improved at the sites. 5% of respondents suggested 'Safety rails/ more handrails' as an improvement and 92% of these were visiting Castles. Similarly with those who suggested 'Not safe for children/ more child-friendly/ more safety barriers for children', 96% were visiting Castles.







4. Summary and conclusions

Visitor profile

4.1 The profile of visitors was very similar to previous years. Cadw sites remained attractive to more affluent visitors and towards the older generation. The majority described themselves as white ethnic origin.

Cadw awareness

4.2 Half of respondents were aware of Cadw before they visited that day. There were fewer visitors in North Wales with awareness of Cadw than in other regions where over half of respondents to sites in South Wales were aware. Those more likely to be unaware of Cadw were those staying with friends/ family, overseas visitors, first time visitors and those aged 16 - 24.

Purpose of visit

4.3 The majority of respondents were staying away from home on holiday and around a quarter were on a day visit from home for pleasure. There were more day trips to sites located in South West Wales although Caerleon, a site in South East Wales, was the most popular site among day visitors. Respondents on a day trip were also willing to travel further.

Previous visits

4.4 The majority of respondents were first time visitors. Domestic buildings and Blaenavon remained the most popular sites among first time visitors and Caerleon was popular with repeat visitors.

Group composition

4.5 Around half of respondents were visiting in a family group and the most popular sites with families were Caerleon, Castles and Blaenavon. There were even fewer children visiting this year than in 2011. There is a downward trend of children under 16 years old visiting Cadw sites since 2008.



Activities for children

4.6 The results show that the suitability of the attraction for children has increased considerably since 2008. However, it is evident from the results that improvements are still necessary as the suitability of the attraction, exhibits and info for children received the lowest satisfaction rating.

Reasons for visiting and information sources

- 4.7 The top three main influencing factors for visiting were:
 - 1. Interested in castles/historic sites
 - 2. Good place to come for a day out
 - 3. Never been before/ wanted to see it/ curious
- 4.8 The top three information sources prior to visit were:
 - 1. Live in area/ always known about it
 - 2. Word of mouth
 - 3. Cadw leaflet for this attraction

Health and safety

4.1 The majority of respondents were happy and satisfied with the health and safety aspects of their visit. However, one in ten respondents visiting a Castles were not happy with the safety aspects of the site. Some of the suggestions for improvements were to provide safety rails or better handrails and make it more child-friendly.

Overall satisfaction and return visits

- 4.2 The majority of respondents thought their visit was excellent which has increased significantly since 2008. Caerleon, Domestic building and Blaenavon received the highest satisfaction rating whereas Blaenavon received the lowest.
- 4.3 The friendliness of Cadw staff and knowledge of staff was the most likely cause for such a high satisfaction rating as the vast majority of respondents gave these responses a rating of 9 or 10. There was also strong agreement that Cadw sites were good value for money which is consistent with fact that the majority of respondents thought the admission fee was 'about right'.
- 4.4 The vast majority of respondents would recommend the site to others and over a third said they would likely return again within the next 12 months.



Appendix A – The questionnaire



CADW 2013 Visitor Survey

GENERAL VISITOR SURVEY (GVS)

Good morning/afternoon. My name is ... from Strategic Marketing, an independent research agency working on behalf of Cadw. We are conducting a short survey of visitors here today. Could you spare me a few minutes to answer some quick questions about your visit? This research will be used to improve the experience and service provided to customers. Everything you say will be kept confidential.

(APPROACH PERSONS AGED 16 YEARS AND OVER)

	PRE INT	FERVIEWING QUESTIONS	
^	Site name		
Α	Site name 01 Beaumaris Castle 02 Caerleon Fortress Baths 02 Castell Coch 03 Chepstow Castle 04 Cilgerran Castle 05 Dolwyddelan Castle 06 Kidwelly Castle 07	Lamphey Bishops Castle 08 Laugharne Castle 09 Oxwich Castle 11 Plas Mawr. 11 Raglan Castle 12 Rhuddlan Castle 13 Rug Chapel 14	Tintern Abbey
В	Day of interview Monday	Thursday	Sunday
С	Start time of interview (Please record	d exact time)	
D	Weather Sunny	/2 Showers	3
	A	LL RESPONDENTS	
Q1	First of all, would you like to take pa	art in this survey in English or We	elsh? (Tick one box only)
	English	1 Welsh	2

INTERVIEWER NOTE: If Welsh required and you do not speak it yourself, please hand a self-completion questionnaire to the respondent. Ask them to complete it there and then and hand it straight back to you.

	What is the main purpose of your visit to this town	n/area today? (Tick one box only)
	Routine work purposes	Staying away from home on holiday 5 Staying with friends/relatives 6 Other
	STAYING VISITORS (Q2:	-code 5 or 6)
Q3	(STAYING VISITORS - IF Q2=code 5 or 6) In (or near) which town did you stay last night? (If stay tonight?) (Write in nearest <u>TOWN</u> or <u>CITY</u>)	this is the first day of your trip, where will you
	ALL RESPONDE	NTS
Q4	(ALL RESPONDENTS) Are you resident in the UK?	(Tick one box only)
Q 5	(UK RESIDENTS ONLY - If Q4=code 1) Please could you tell us your postcode?	
	NB: This information is for analysis purposes only from. The data will not be made available to other (Please write in full postcode below or partial postcode	parties. The state of the state
Q6	(UK RESIDENTS ONLY - If Q4=code 1)	
	And which town or city is that closest to? (Write in	nearest <u>TOWN</u> or <u>CITY</u>)
Q7	(NON UK RESIDENTS ONLY - If Q4=code 2) If you live outside the UK, where is your home city COUNTRY)	and country? (Write in nearest <u>CITY</u> and
	Name of Country	

Q2

SHOW CARD A

Q8	(ALL RESPONDENTS) And from where you stayed la site? (Tick one box only)	ast night, how far did you travel today to this
	10 miles or less	50+ miles
	11 - 25 miles	Don't know
	26 - 49 miles	
Q9	(ALL RESPONDENTS) And from where you stayed la here? (Write in number of minutes)	ast night, how long did it take you to travel
Q10	(ALL RESPONDENTS) SHOW CARD E	
	Who are you with today? (Tick one box only)	
	Alone	With an organised group 6 With business colleagues 7 With an educational trip 8 Other 9
Q11	(ALL RESPONDENTS) SHOW CARD F And can you tell me how many people there are in yourcluding yourself? (Write in number of individuals in each of the following a	
	Children aged 7 or under	
	Children aged 8-15	
	Children aged 16	
	Adults 17	
	Adults 18-24	
	Adults 25-34	
	Adults 35-44	
	Adults 45-59	
	Adults 60+	
	TOTAL in group (interviewer to add up and confirm with respondent)	
Q12	(ALL RESPONDENTS) Have you ever visited here be	fore? (Tick one box only)
	First time visitor1	Have been a number of times, but not for a
	Once before2	wille
	Twice before3	Am a regular visitor5

Q13	(ALL RESPONDENTS) Have you visite historic monuments, in the last 3 mon							
	Yes - one	Yes - three or	more3					
	Yes - two	2 No - no others	4					
Q14	(ALL RESPONDENTS) SHOW CARD (3						
	I would now like to ask you about diff	ferent aspects of your visit to	[SITE NAME] today.					
	Q14a - Which of these factors would you say influenced your decision to visit [SITE NAME] today? (Tick as many as apply)							
	Q14b - And which one was most important to your decision to visit? (Tick one box only)							
		Q14a - Was a factor (Tick as many as apply)	Q14b - Most important factor (Tick one box only)					
	A) Good place to come for a day out							
	B) Wanted to see a particular exhibition							
	C) Interested in castles / historic sites							
	D) Interested in Welsh culture / history							
	E) Wanted to find out and learn more about this site							
	F) The weather is good							
	G) Free admission							
	H) Wanted to see/take part in a special event or activity							
	I) Saw a brochure or leaflet for this historic attraction							
	J) Saw some other advertising for this historic attraction							
	K) Been recommended by a friend, acquaintance or relative							
	L) The children wanted to come							
	M) Never been before, wanted to see it / curious							
	Don't know							
	None of these							
	Other							
	Q14a - Other							
	Q14b - Other							

Q15 (ALL RESPONDENTS) SHOW CARD H

And using this card, can you tell me how you found out about this attraction before visiti	ng?
(Tick all that apply)	

Leaflet for this attraction (Cadw) Brochure for this attraction (Cadw) Cadw website	02	Tourist Information Centre Advert : Newspaper	
Cadw website			
		T.V	
Heritage in Wales magazine		Radio	=
Poster	05	a: Other leaflet (please specify below)	
Word of mouth	06	b: Other brochure (please specify belo	
Road signs	07	c: Other website (please specify below	
		· · · ·	
a: Other leaflet (please specify)			
b: Other brochure (please specify)			
c: Other website (please specify)			
d: Other (please specify)			
(IF LEAFLET OR BROCHURE AT Q15 - If	Q15=code	1, 2, 13 and / or 14) SHOW CARD I	
And can you tell where you found the lea (Tick all that apply)	flet or broo	hure used to find out about this att	raction?
Hotel / guest house	01	Libraries	
Caravan park	02	Pubs / restaurants	
Self-catering outlet	03	Retail outlets / shops	
Leisure centre	04	Tourist Information Centre	
Arts centres (e.g. museums, concert halls)	05	Motorway Services	
Tourist attractions	06	Other (please specify)	
Other (please specify)			
(ALL RESPONDENTS) SHOW CARD J			
Can you tell me whether, overall, your visexpected? (Tick one box only)	sit to this s	ite today was better, worse or the s	ame as
		ite today was better, worse or the sa A little worse than I expected	
expected? (Tick one box only)			
	a: Other leaflet (please specify) b: Other brochure (please specify) c: Other website (please specify) d: Other (please specify) (IF LEAFLET OR BROCHURE AT Q15 - If And can you tell where you found the lea (Tick all that apply) Hotel / guest house Caravan park Self-catering outlet Leisure centre Arts centres (e.g. museums, concert halls) Tourist attractions	a: Other leaflet (please specify) b: Other brochure (please specify) c: Other website (please specify) d: Other (please specify) (IF LEAFLET OR BROCHURE AT Q15 - If Q15=code of the code of the c	a: Other leaflet (please specify) b: Other brochure (please specify) c: Other website (please specify) d: Other (please specify) (IF LEAFLET OR BROCHURE AT Q15 - If Q15=code 1, 2, 13 and / or 14) SHOW CARD I And can you tell where you found the leaflet or brochure used to find out about this att (Tick all that apply) Hotel / guest house

Q19	(ALL RESPONDEN	TS) An	d what	have yo	u enjoy	ed <u>least</u>	? (Write	in belov	v)			
Q20	(ALL RESPONDEN	TS) SH	OW CA	RD K								
	Looking at this car visit to [SITE NAME (Rotate order of read	Ξ]? W h	ere 1 is	very po	or and			h of the	followi	ng aspe	ects of y	our
		Very Poor 1	2	3	4	5	6	7	8	9	Exc ellen t 10	D
	A) Overall opinion of your visit											
	B) Value for Money C) The friendliness of the staff											
	D) The knowledge of the staff about this historic attraction											
	E) The range of items on offer in the shop											
	F) The quality of items on offer in the shop											
	G) The suitability of the historic attraction overall for children 7 o under											
	H) The suitability of the historic attraction overall for children 8 to 15											
	I) The suitability of the exhibits and display information for adults											
	J) The suitability of the exhibits and display information for children 7 or under											
	K) The suitability of the exhibits and display information for children 8 to 15											

Q21 (ALL RESPONDENTS) SHOW CARD L

I am now going to read out some things that people have said about [SITE NAME]. I would like you to tell me how much you agree or disagree with each statement. Please use this card to give your answer. Again, there are no right or wrong answers, it's just your opinion we are interested in. (Rotate order of reading and tick box to show start)

		Agree Strongly	Agree Slightly	Neither Agree or Disagree	Disagree Slightly	Disagree Strongly	Don't know
	A) I will go and learn more about the site, or this period in history, as a result of my visit						
	B) I discovered some interesting things during the visit						
	C) A visit to this site is inspiring D) I'd recommend visiting this historic attraction to family and friends						
	E) I didn't find this historic attraction very welcoming						
	F) I think this is a fun place to visit						
	G) The visit has given me a better understanding of Welsh history						
	H) I could make sense of most of what I saw during the visit						
	 I) There's lots for children to see, do and enjoy at this historic attraction 						
	J) I easily found my way to this historic attraction						
	K) The signage directing you around this site is <u>not</u> very clear						
	L) I am more interested in Welsh history now than I was before my visit						
	Thinking about how much it cost one box only)	you for a	dmission t	oday, can yoı	u tell me yo	ur opinion o	f it? (Tick
	Much too high		1	Much too low			5
	A little too high		2	Don't know / r	not sure		6
	About right		3	Not applicable	e - was eligible	e for free entry	7
	A little too low		4				
Q23	(ALL RESPONDENTS) SHOW CA	RD N					
	How likely or unlikely do you thir months? (Tick one box only)	ık it is tha	t you will v	isit this attra	ction again	within the ne	ext 12
	Very likely		1	Very unlikely.			
	Fairly likely		2	Not sure/Don	t know		5
	Fairly unlikely		3				
Q24	(ALL RESPONDENTS) Are you ha	appy with	the health	and safety as	pects of thi	s site? (Tick	one box
	Yes		1	No			2
		-	_				

(ALL RESPONDENTS) SHOW CARD O We'd like to ask some questions about you Firstly, how would you describe your ethnic (Tick one box only) White - British			
No	(ALL RESPONDENTS) Had you hear	d of Cadw befo	re the start of this interview?
(ALL RESPONDENTS) SHOW CARD O We'd like to ask some questions about you Firstly, how would you describe your ethnic (Tick one box only) White - British	IF YES "Had you heard about Cadw	before arriving	here today?" (Tick one box only)
We'd like to ask some questions about you Firstly, how would you describe your ethnic (Tick one box only) White - British			Yes, but only when we arrived here today
White - British	(ALL RESPONDENTS) SHOW CARD	0	
White - Welsh		out you Firstl	y, how would you describe your ethnic
White - Welsh	White - British	01	Asian or Asian British - Indian
White - English			
White - Scottish	White - English	03	
White - Irish	-		Asian or Asian British - Other (please
White - Gypsy or Irish Traveller		n ₅	specify)
White - Other (please specify)			Black or Black British - African
Mixed - White and Black African		07	Black or Black British - Caribbean
Mixed - White and Black African			
Mixed - White and Asian			Chinese
Any other ethnic background (please specify) Cher (please specify) (ALL RESPONDENTS) SHOW CARD P Can you tell me if you can do any of the things on this card? (Tick all that apply) Speak Welsh - fluently			Arab
Can you tell me if you can do any of the things on this card? (Tick all that apply) Speak Welsh - fluently	Mixed - Other (please specify)		Any other ethnic background (please specify)
Speak Welsh - fluently	·		
Speak Welsh - but not fluently	Can you tell me if you can do any of	the things on t	his card? (Tick all that apply)
Understand spoken Welsh	Speak Welsh - fluently	1	Read Welsh
(ALL RESPONDENTS) And can you tell me what your first language is? (Tick one box only (Interviewer Note: i.e. The language that the respondent feels most comfortable using / speaks English	Speak Welsh - but not fluently	2	Write Welsh
(Interviewer Note: i.e. The language that the respondent feels most comfortable using / speaks English	Understand spoken Welsh	3	None of the above
English	(ALL RESPONDENTS) And can you	tell me what yo	ur first language is? (Tick one box only)
	(Interviewer Note: i.e. The language the	at the responder	nt feels most comfortable using / speaks tl
	English	1	Other
7.7.9.19.17.	Welsh		

Q30	(ALL RESPONDENTS) Do yo which limit your access to le			
	Yes	1	No	2
Q31	(ALL RESPONDENTS) Are the only)	nere any children aged	under 16 living in your h	nousehold? (Tick one box
	Yes	1	No	2
Q32	(ALL RESPONDENTS) Does (Tick one box only)	your household includ	e anyone who is in full t	ime employment?
	Yes	1	No	2
Q33	(ALL RESPONDENTS) Who i	is the Chief Income Ear	ner* in your household′	? You or someone else?
	(*The Chief Income Earner is t employment, pensions, state b			
	Respondent	1	Other adult	2
Q34	(ALL RESPONDENTS) What	is the occupation of the	e Chief Income Earner?	(last job if retired)
	Actual job			
	Position / grade			
Q35	(ALL RESPONDENTS) Socia	ıl class (<i>Interviewer: ple</i>	ease code) (Tick one box	only)
	AB		D	4
	C1	2	E	
	C2	3	Refused	6
Q36	(ALL RESPONDENTS) What	is your age? (Write in e.	xact age and then code) (Tick one box only)
	16-19	1	55-59	6
	20-24		60-64	7
	25-34		65 and over	□.
	35-44	<u> </u>	Refused	
	45-54			
	Respondents <u>exact age</u> (V	Vrite in here)		
Q37	(ALL RESPONDENTS) INTER	RVIEWER RECORD RES	SPONDENT GENDER (T	ick one box only)
	Male	1	Female	2

PLEASE RECORD THE FOLLOWING INFORMATION

This information is for back checking purposes only and your details will not be passed to any third parties. A representative of Strategic Marketing may call you to confirm this interview took place and established whether this interview was conducted in a professional manner.

	Respondent name
	Address
	Full postcode
	Telephone number
	Best time to call
F	PLEASE THANK RESPONDENTS FOR TAKING PART & PROVIDE A THANK YOU LEAFLET
Interviewe	er Declaration: I declare that this interview was conducted in accordance with your instructions and within the code of conduct of the Market Research Society.
	PLEASE COMPLETE THE FOLLOWING:
	Full name:
	End time of Interview - RECORD EXACT TIME
	Date of interview:

OFFICE USE ONLY - Sequence Number